

## Unit: 5. PURCHASE AND SALE OF GOODS

### VOCABULARY

algebraic expression	a math sentence that uses letters and operation signs
anniversary year	number of years ago car was bought new
asking price	selling price; cost plus markup
bar graph	compares quantities by using rectangles of varying lengths
base value	original value or cost of car
bodily injury insurance	insurance that pays for bodily injury of someone other than the insured
cents off coupons	a coupon that lets you buy a food item at a reduced price
collision insurance	insurance for damage to the insured's vehicle in a driving accident
comprehensive insurance	insurance for damage to an automobile caused by such things as weather, theft, and vandalism
constant	element in an equation that does not change value
cost-per-unit technique	method of comparing the value of two different sizes of the same item
depreciation	decrease in the value of a car with time and use
discount	a reduction of the selling price
domain	terms on the horizontal axis
downturn	a declining trend or tendency

equity	the value of the property
fixed cost	vehicle operating costs that do not vary from month to month
function	for any value in the domain there is one and only one value in the range
good driver discount	reduction in insurance rate for going a period of time without any driving accidents
independent variable	variable in an equation that can take have different values
interest	the cost for obtaining credit
lease	contract granting use of a car for a specific time period in return for monthly payments
liability insurance	insurance that pays for bodily injury and property damage of someone other than the insured
line graph	compares quantities by using lines drawn between points
liquidity	degree of readiness of conversion of an asset into cash
markdown	amount of reduction in selling price
markup	amount added to the cost of an item to get its selling price
medical payment insurance	insurance for medical expenses of the insured if injured in a driving accident
ordered pair	an expression written (domain term, range term)
overhead	costs related to rent, utilities, administration, equipment use and/or depreciation
point	the location on a graph defined by an ordered pair
prime rate	interest rate offered by banks to customers with the largest accounts and with very high credit ratings
profit	the difference between revenues from sales and total costs
profitability	yielding a profit

property damage insurance	insurance covering damage the insured person does to property that is not his own
quantity discount	discount offered on large orders
range	terms on the vertical axis
rebate	returns part of the price
recession	a general business slump
recovery	return to normal business conditions after a recession
residual	the car's value at the end of the lease
rule	an equation that shows how a variable is related to other variables
slope	ratio of the vertical change to the horizontal change of a line
surcharge	increase in insurance rate for having a driving accident
trend	general direction in which something is moving
upturn	an upward trend or tendency
variable	a quantity capable of assuming any of a set of values
variable cost	vehicle operating costs that vary with usage of the vehicle
y intercept	the value of y when $x = 0$